

DEVELOPMENT 2016

tesa Group development, 2016 at a glance

	2015 in € million	2016 in € million	Change in percent	Adjusted for exchange rate effects in percent
Sales	1,139.6	1,145.8	0.5	2.6
Operating result (EBIT) *without special factors	191.2	185.9	-2.8	
EBIT margin *without special factors	16.8 %	16.2 %	-0.6	

Sales by business unit

Industry	853.7	852.6	-0.1	2.0
Consumer	263.9	275.4	4.4	5.4

Sales by region

Europe	630.7	659.8	4.6	6.2
America	167.2	174.2	4.2	6.7
Africa/Asia/Australia	341.7	311.8	-8.7	-6.0

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