AUTOMOTIVE WIRE HARNESS ELECTRICAL PROTECTION SOLUTIONS

EcoCAR Winter Session February 6, 2020 Brent Phillips/Sales Director, JR Valdez/Sales Manager Mike Johnson/Application Solution Engineer, Amy Kaus/Market Development Manager tesa

AGENDA



- 1. Our Company
- 2. Application Requirements
- 3. Choosing the Right Product
- 4. Working Together



OUR COMPANY

OUR COMPANY Profile





Who we are:

- One of the world's leading producers of self-adhesive solutions for industry and trade, consumers and craftsmen
 - 125 years of experience in...
 - coating technology
 - development of adhesive masses and innovative product solutions
- Global market leader in many application fields
- About 100 new solutions developed each year, many of them patent pending

OUR COMPANY Core Competencies



What we stand for: Expertise in development of special • adhesive masses • Experience in the **use of complex** coating methods Extensive knowledge of the industries, customers, and trade partners involved These form the basis for the development of innovative self-adhesive system and product solutions with high utility value for end users.



Global Footprint





RESEARCH AND DEVELOPMENT

Strategic Importance



Innovation is the basis of...

- our economic success and dynamic growth
- our successful position as a technology leader in international competition
- rapid adjustment to market trends and new requirements
- development of tailored solutions with high benefits to the customer



OUR PRODUCTS

Solutions for Industries Across the Globe





Solutions for Health Markets



















Functions

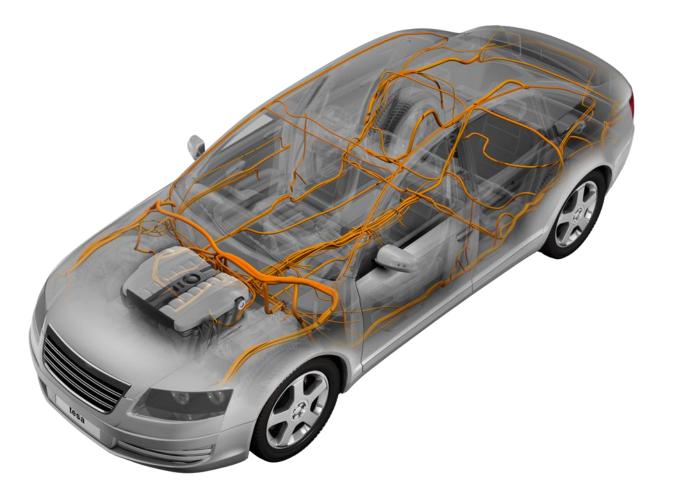
Automotive Wire Harnesses

- Comprised of >1500 individual wires
- Approximately 5 km in total length
- Need to "bundle" for handling and protection

Primary Functions of WH Coverings

- Abrasion Protection
- Flexibility
- Thermal Management
- Noise Reduction



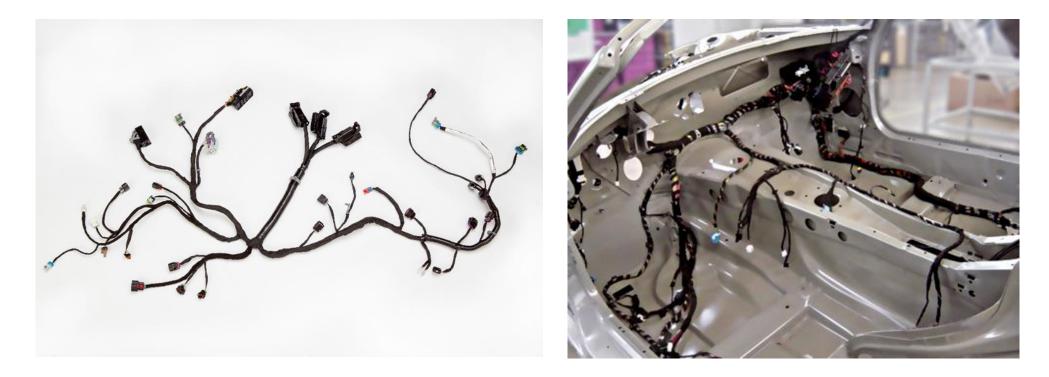


Installation



Why is Harness Protection Important

- Harness is installed in the vehicle first difficult rework
- Electrical malfunction = safety hazard



After the engine, the Wire Harness is the 2nd most expensive part of the car

Electrical Protection Solutions for EcoCAR Winter Session 2020

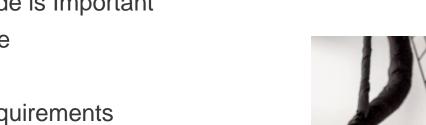
How a Harness is Made is Important

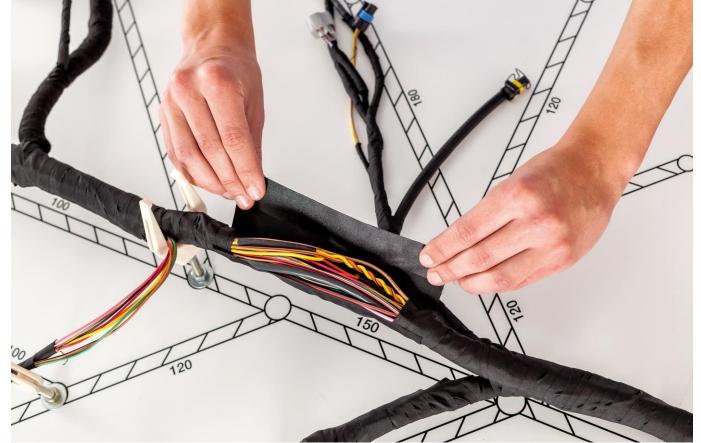
APPLICATION REQUIREMENTS

- Labor to apply tape
- Performance

Manufacturing

- Assembly plant requirements
- Tier production plant requirements





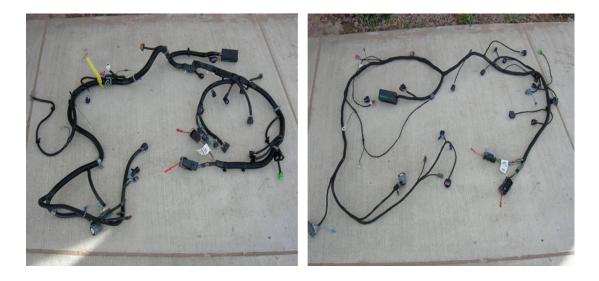


Contribution to Fuel Economy



How is Harness Protection Important to Fuel Economy

- Higher flexibility of harnesses required to route through tight spaces
- Increased need for thermal protection near heat sources
- Light weighting is paramount
 - EPA estimates a 1-2% fuel economy increase for every 100 pound removed from the vehicle
 - Tape can provide 13% component weight savings vs. convoluted tubing







Specifications

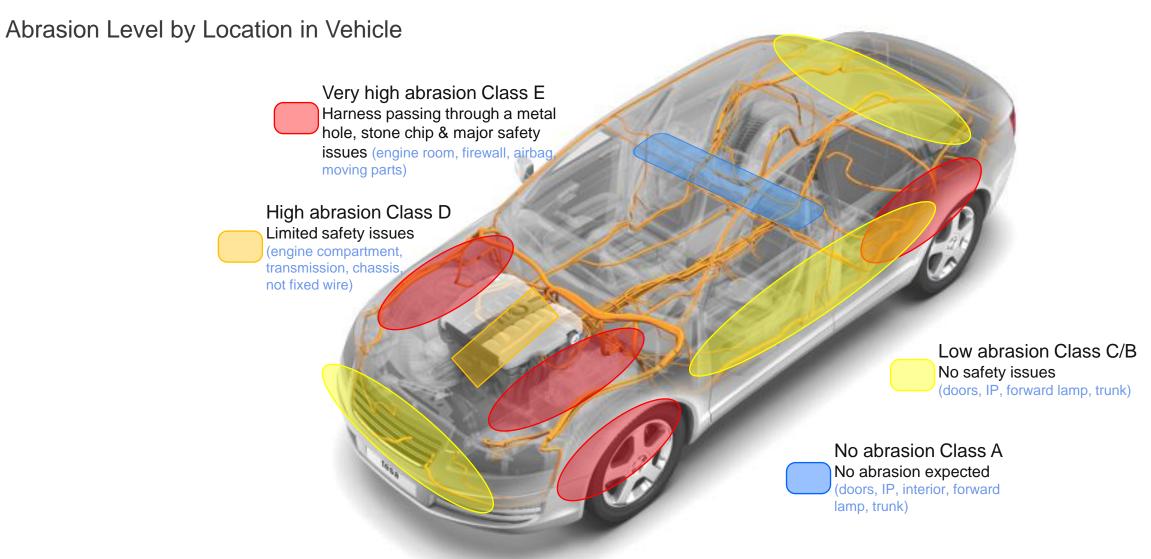
- Four Main Functions of Harness Coverings
- 1) Protect against abrasion
- 2) Insulate against heat
- 3) Provide sound damping
- 4) Allow harness flexibility
 - First three are specifically defined by OEM & Industry test methods
 - Coverings must be tested against these methods and assigned a rating
 - OEM engineers will designate a rating class to be used on certain areas of the vehicle





Protect Against Abrasion



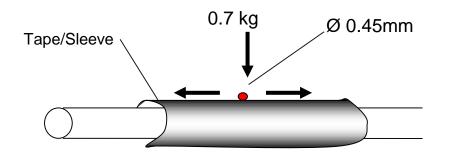


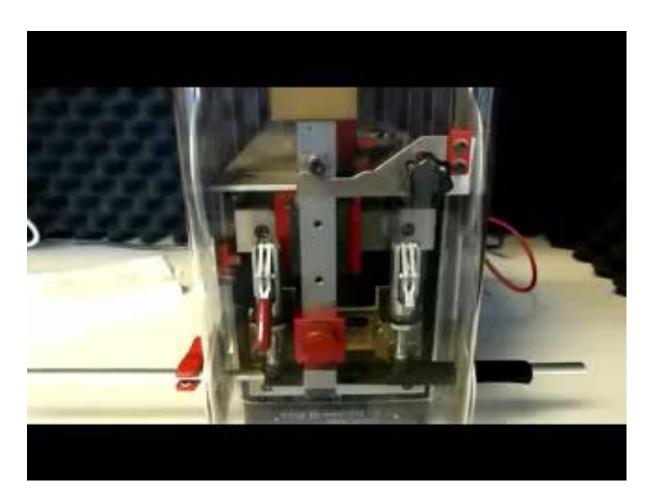
Protect Against Abrasion



Abrasion Resistance Measurement

- Covering is wrapped around a mandrel
- A needle is rubbed back and forth on the surface of the covering
- Number of strokes required to break through the covering is measured
- Abrasion class A-F is assigned based on stroke count





Protection Against Abrasion



Abrasion Protection Products

- PET cloth tapes & sleeves typically offer excellent abrasion resistance while reducing the footprint of the harness
- Color coding available by voltage
- Class C-E Protection

tesa 51036, Class E



tesa 51036, Class D



Insulate Against Heat



Temperature Exposure by Location in Vehicle -40C to 150C continuous T4 Short term excursion to 200C (engine-low air flow, close to exhaust manifold & pipes, catalytic converter) -40C to 125C continuous T3 Short term excursion to 150C (engine-low air flow, near EGR valve, knock sensors) -40C to 105C continuous T2 Short term excursion to 120C (Engine-high airflow, transmission, passenger compartment) -40 to 85C continuous T1 Short term excursion to 100C (passenger compartment, doors, bumpers, trunk, chassis)

Insulate Against Heat

Temperature Resistance Measurement and Products

- Wire bundles are covered and placed in an oven
- Bundles are left in an oven at temperatures ranging from 85°C to 200°C
- After 3000 hours, the bundles are removed and wrapped around a mandrel
- Coverings must not crack, flag or deform in any way
- Temperature ratings are assigned 1-6 based on the highest temperature the covering can withstand
- PET tapes with Acrylic or Silicone adhesives typically have the highest temp ratings
- Tapes with synthetic or natural rubber adhesives have lower temp ratings

tesa 51036, 150° T4



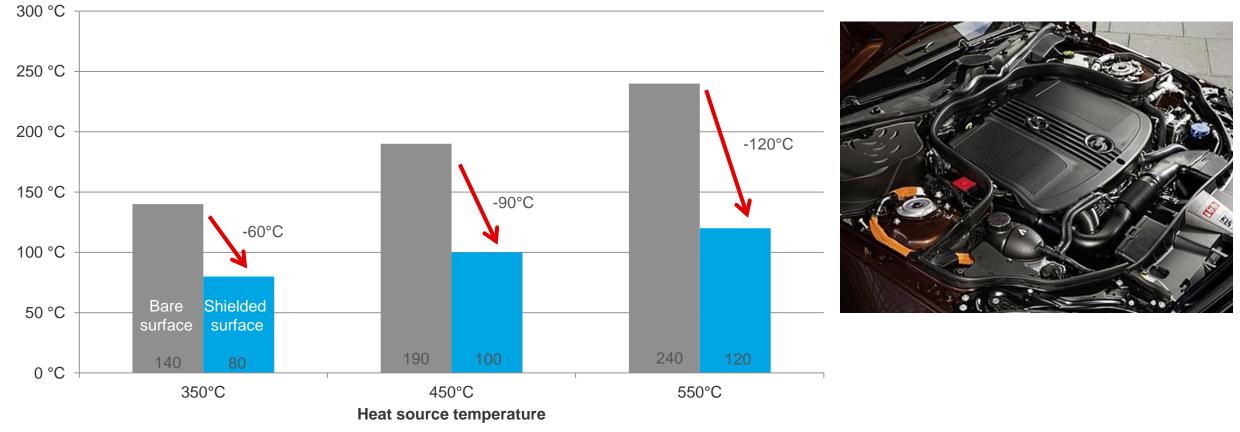




Insulate Against Heat and Reflect Infrared Radiation

Insulation and Reflection Products

- Some circuits in the engine block require protection against infrared radiation
- Short term excursion temperatures as high as 232° C



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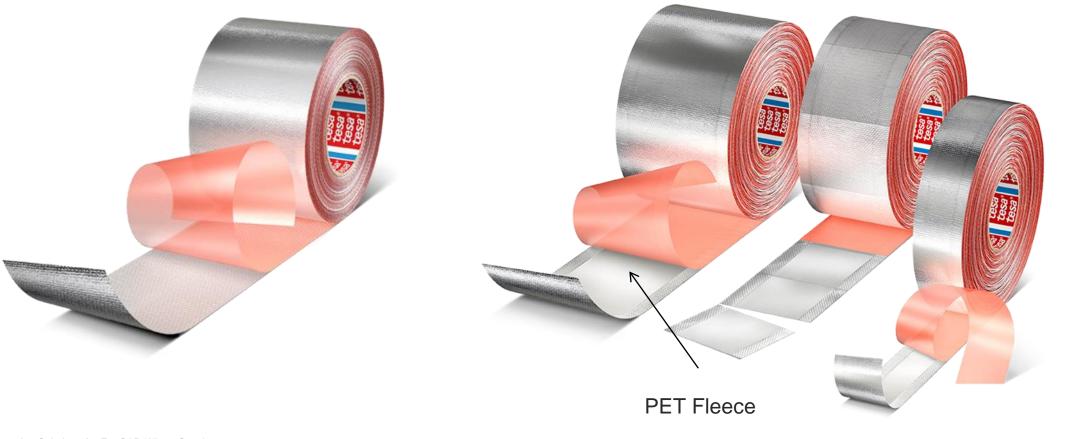


Insulate Against Heat and Reflect Infrared Radiation



Insulation and Reflection Products

tesa 68000 PV17

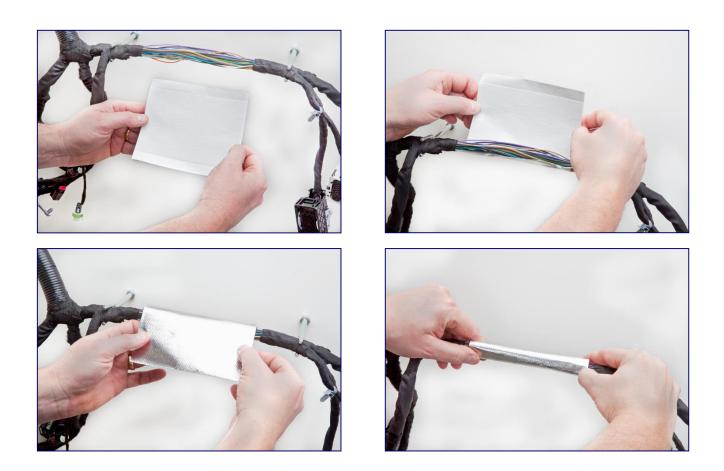


tesa 68000 PV17

Insulate Against Heat and Reflect Infrared Radiation

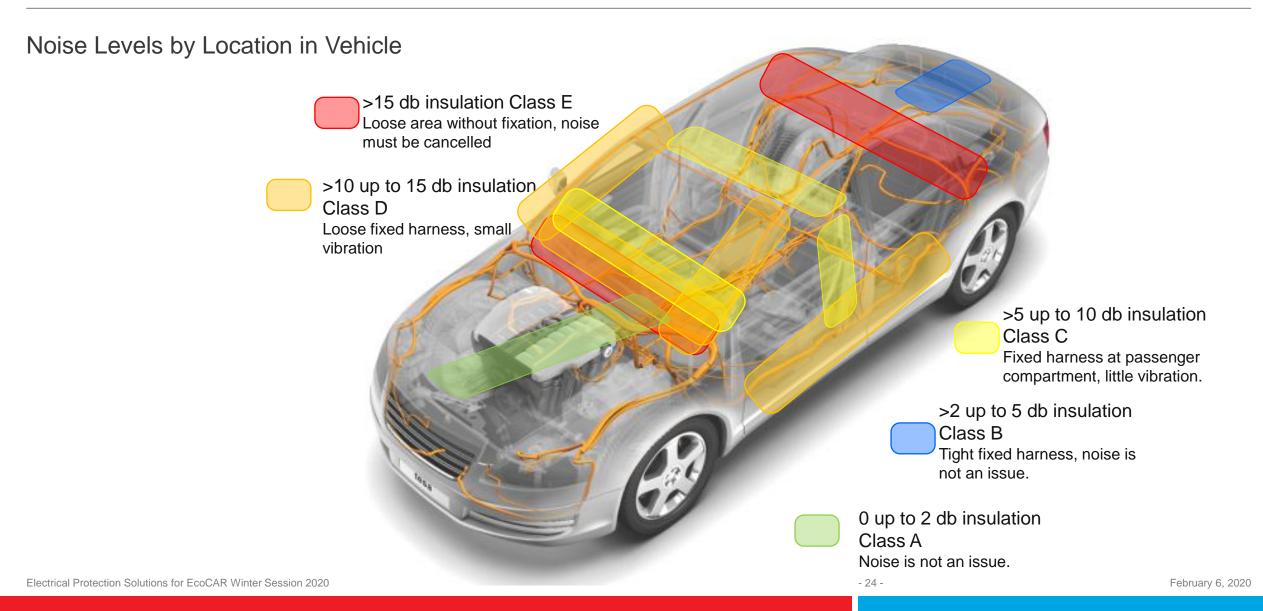


Product Application Instructions



Provide Sound Damping



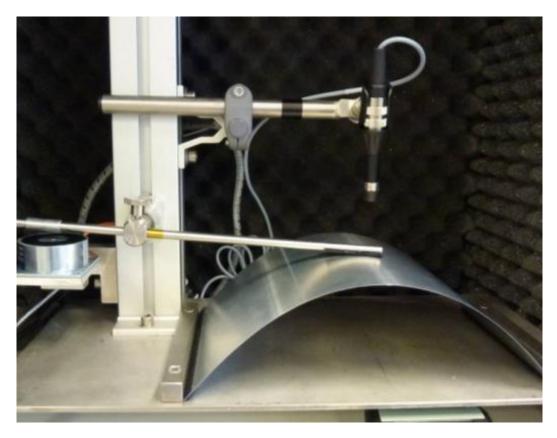


Provide Sound Damping



Sound Damping Measurement

- Mandrel is wrapped with the covering, then allowed to fall on a metal plate
- Decibels from impact are measured and a sound damping rating is assigned



Acoustic insulation category	Requirement [dB(A)]	Backing solution
A – no	0 to ≤ 2	PVC
B – little	> 2 to ≤ 5	Cloth
C – medium	> 5 to ≤ 10	Fleece
D – high	> 10 to ≤ 15	Thick Fleece
E – very high	> 15 dB(A)	Velours

Provide Sound Damping



Sound Damping Products

- PET fleece tapes provide best sound damping properties
- "Fuzzy" backing of PET Fleece abates noise
- Elimination of buzz, squeak and rattles in passenger compartment essential
- The thicker the fleece backing, they higher the sound absorption

tesa 51616 - thick fleece



Allow Harness Flexibility



Harness Flexibility Products

- Harness flexibility is required to allow for easy installation at assembly plant
- Harnesses must be routed through tight spaces and in complex bends
- Full adhesive contact on wire bundles make harnesses more stiff
- Partially coated sleeves allow for higher flexibility



PRODUCTS BY PERFORMANCE

Allow Harness Flexibility



Product Application Instructions



Sleeve is easily applied in a lengthwise manner



WORKING TOGETHER

WORKING TOGETHER

Sample Kit

tesa

Sample Kit shipped to Teams

Includes:

- 1) tesa 51036 in 2 roll widths
- 2) tesa 51036 PV7 in 5 roll widths
- 3) tesa 68000PV17 in 6 roll widths
- 4) tesa 51616 in 2 roll widths
- 5) Assembly aids

Orange samples and 68000 PV1 can be ordered on the Portal.



WORKING TOGETHER

tesa EcoCAR Portal

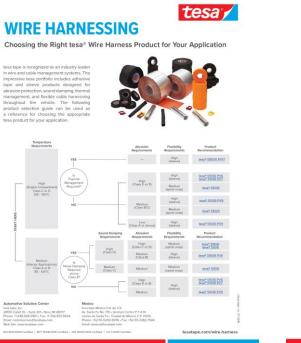


tesa EcoCAR Portal

 Online portal: can request custom sizes and place orders for additional coverings

https://www.tesa.com/en-us/ecocar-sample-request

- Download instructional information and application guides
- Ask questions or request technical support
- Workshops in future





Simplified Sleeve Solutions for Enhanced Flexibility

tesa" Supersieeve 51036 PV6	Harness Dia. [mm]	Sleeve Width [mm]	tesa" Supersieeve 51036 PV7	Harness Dia. [mm]	Sleeve Width [mm]
	<12	67		<10	50
	12 - 16	85		11-20	95
	16 - 19	100		21 - 30	140
	19-24	115		31 - 40	190
	24-29	130		41-50	230
	29 - 33	145		-	
	33-38	160		-	
High abrasion resistance due to double layer design	38 - 45	180	High abrasion resistance due to	-	
	45 - 49	195	double løyer design	-	1
tesa" Sieeve \$1036 PV9	Harness Dia. [mm]	Sleeve Width [mm]	tess ^a Sieeve 51026 PV5	Harness Dia. [mm]	Sleeve Width (mm)
	<13	68		10 - 30	45
	12 - 15	78	_	>30	59
	16 - 23	100		-	
	23-33	130	- 0.95	-	
	33 - 41	155		-	
	41-54	195		-	
	-	-		- 21	
Abrasion protection, cost efficiency, and flexibility due to single layer design	(4)		Abrasion protection and spiral application	-	
	100	-			-
tasa" Supersieeve 51608 PV6	Harness Dia. [mm]	Sleeve Width [mm]	tesa* Sieeve 68000 PV17	Harness Dia. [mm]	Sleeve Width [mm]
	<12	67		<10	50
	12 - 16	85	010	10 - 15	68
	16 - 19	100		16 - 19	80
	19 - 24	115		20-25	100
	24 - 29	130		26-35	130
	29-33	145		36 - 43	160
	33 - 38	160		-	
High noise damping due to double layer design	38 - 45	180	Aluminum laminated glass cloth for radiant heat reflection	-	
	45-49	195		-	





tesa[®] products prove their impressive quality day in, day out in demanding conditions and are regularly subjected to strict controls. All technical information and data above mentioned are provided to the best of our knowledge on the basis of our practical experience. They shall be considered as average values and are not appropriate for a specification. Therefore tesa SE can make no warranties, express or implied, including, but not limited to any implied warranty of merchantability or fitness for a particular purpose. The user is responsible for determining whether the tesa[®] product is fit for a particular purpose and suitable for the user's method of application. If you are in any doubt, our technical support staff will be glad to support you.